

Appendix 1

Evaluation Criteria		Weighting	Max Score	Tenderer A		Tenderer B		Tenderer C	
				Score	Weighted Score	Score	Weighted Score	Score	Weighted Score
a)	Financial competitiveness and affordability	40%	-	-	32.08%	-	34.04%	-	40.00%
b)	Ability to meet the requirements of the service specification:	24%	-	-	-	-	-	-	-
b) i	Independent Living	6%	4	3	4.50%	2	3.00%	3	4.50%
b) ii	Human Resources and Service Performance	6%	4	3	4.50%	2	3.00%	3	4.50%
b) iii	Support Planning	6%	4	2	3.00%	2	3.00%	3	4.50%
b) iv	Diversity and Equalities	6%	4	2	3.00%	2	3.00%	3	4.50%
c)	Ability to meet the needs of current residents and future service users, including the use of direct payments:	24%	-	-	-	-	-	-	-
c) i	Personalisation	8%	4	3	6.00%	2	4.00%	2	4.00%
c) ii	Active Support	8%	4	2	4.00%	2	4.00%	3	6.00%
c) iii	Person Centred Planning	8%	4	2	4.00%	3	6.00%	2	4.00%
d)	Quality control and assurance Service Improvement	5%	4	3	3.75%	3	3.75%	4	5.00%
e)	Ability to ensure smooth and seamless transition of service causing minimum disruption to existing residents Transition Planning	5%	4	2	2.50%	2	2.50%	3	3.75%
f)	References (demonstrating the ability of the contractor to apply its experience or expertise to the delivery of services required in this contract)	2%	4	3	1.50%	3	1.50%	3	1.50%
TOTALS		100%	40	-	68.83%	-	67.79%	-	82.25%

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Tenderer	Total Price	Weighted % Score	Weighting
Tenderer A	£ 7,431,316.00	32.08%	40.00%
Tenderer B	£ 7,004,218.00	34.04%	
Tenderer C	£ 5,960,066.00	40.00%	
LOWEST PRICE	£ 5,960,066.00		

Note: Total price taken from cell F12, 'TOTALS' worksheet, 'Tender Price Evaluation Matrix (Tenderer specific) (Final)' workbook - a copy of which will be completed for each tenderer.